			June 2014				
Concord Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage	
Total all occupations	00-0000		_		\$17.72	\$27.83	
Total all occupations	00-000	76,890	\$10.50	\$22.05	\$17.72	\$27.63	
Management Occupations	11-0000	4,110	\$27.01	\$47.46	\$40.46	\$57.68	
Chief Executives	11-1011	150	\$45.70	\$89.15	\$86.00	\$110.88	
General and Operations Managers	11-1021	960	\$28.43	\$53.55	\$44.55	\$66.10	
Legislators	11-1031	40	\$17,234	\$17,294	\$18,001	\$17,324	
Advertising and Promotions Managers	11-2011	NP	\$32.18	\$40.52	\$42.23	\$44.68	
Marketing Managers	11-2021	70	\$37.66	\$60.68	\$54.25	\$72.18	
Sales Managers	11-2022	130	\$35.85	\$58.54	\$52.95	\$69.90	
Public Relations and Fundraising Managers	11-2031	60	\$36.31	\$42.03	\$41.94	\$44.89	
Administrative Services Managers	11-3011	60	\$27.00	\$36.50	\$34.54	\$41.24	
Computer and Information Systems Managers	11-3021	180	\$38.41	\$51.14	\$46.44	\$57.49	
Financial Managers	11-3031	400	\$27.84	\$50.06	\$44.14	\$61.17	
Industrial Production Managers	11-3051	80	\$29.09	\$45.95	\$41.63	\$54.37	
Transportation, Storage, and Distribution Managers	11-3071	30	\$26.44	\$40.84	\$31.15	\$48.03	
Human Resources Managers	11-3121	40	\$31.64	\$50.95	\$42.48	\$60.62	
Construction Managers	11-9021	110	\$23.13	\$48.16	\$39.06	\$60.68	
Education Administrators, Preschool and Childcare Center/Program	11-9031	NP	\$16.11	\$23.66	\$20.30	\$27.42	
Education Administrators, Elementary and Secondary School	11-9032	170	\$66,110	\$81,229	\$81,548	\$88,789	
Education Administrators, Postsecondary	11-9033	90	\$25.42	\$35.29	\$35.25	\$40.21	
Architectural and Engineering Managers	11-9041	60	\$39.43	\$53.96	\$53.54	\$61.23	
Food Service Managers	11-9051	150	\$20.76	\$24.45	\$22.90	\$26.30	
Lodging Managers	11-9081	NP	\$27.69	\$31.88	\$32.50	\$33.97	
Medical and Health Services Managers	11-9111	210	\$29.97	\$45.15	\$41.94	\$52.74	
Property, Real Estate, and Community Association Managers	11-9141	70	\$19.50	\$30.69	\$31.81	\$36.28	
Social and Community Service Managers	11-9151	80	\$18.44	\$26.37	\$25.66	\$30.33	
Emergency Management Directors	11-9161	30	\$14.80	\$22.47	\$23.21	\$26.31	
Managers, All Other	11-9199	790	\$30.65	\$44.82	\$37.65	\$51.91	
Business and Financial Operations Occupations	13-0000	3,610	\$20.01	\$29.78	\$27.47	\$34.66	
Wholesale and Retail Buyers, Except Farm Products	13-1022	50	\$15.40	\$23.18	\$22.01	\$27.06	
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	140	\$19.47	\$27.37	\$27.01	\$31.32	
Claims Adjusters, Examiners, and Investigators	13-1031	130	\$19.50	\$28.83	\$28.51	\$33.49	
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	160	\$19.82	\$25.65	\$25.14	\$28.55	
Cost Estimators	13-1051	90	\$21.49	\$31.55	\$26.97	\$36.58	
Human Resources Specialists	13-1071	170	\$16.35	\$25.36	\$22.93	\$29.86	

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	SOC Code	May 2013 Estimated Employment	June 2014				
Concord Area Occupational Employment & Wages			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage ³	
Labor Relations Specialists	13-1075	30	\$24.64	\$28.95	\$27.40	\$31.10	
Logisticians	13-1081	30	\$24.50	\$34.55	\$32.53	\$39.57	
Management Analysts	13-1111	210	\$24.93	\$38.50	\$33.60	\$45.29	
Meeting, Convention, and Event Planners	13-1121	50	\$16.59	\$26.58	\$20.24	\$31.59	
Fundraisers	13-1131	50	\$16.87	\$24.69	\$25.01	\$28.59	
Compensation, Benefits, and Job Analysis Specialists	13-1141	30	\$21.11	\$26.61	\$25.72	\$29.37	
Training and Development Specialists	13-1151	100	\$18.36	\$26.84	\$27.06	\$31.07	
Market Research Analysts and Marketing Specialists	13-1161	90	\$18.87	\$34.05	\$33.20	\$41.63	
Business Operations Specialists, All Other	13-1199	1,170	\$20.51	\$27.94	\$26.79	\$31.65	
Accountants and Auditors	13-2011	440	\$20.40	\$31.98	\$27.48	\$37.77	
Appraisers and Assessors of Real Estate	13-2021	60	\$23.96	\$28.03	\$27.62	\$30.06	
Financial Analysts	13-2051	30	\$29.76	\$38.70	\$36.64	\$43.18	
Personal Financial Advisors	13-2052	60	\$20.61	\$37.80	\$28.49	\$46.39	
Insurance Underwriters	13-2053	40	\$20.85	\$28.46	\$27.58	\$32.27	
Loan Officers	13-2072	90	\$24.67	\$32.95	\$31.07	\$37.09	
Tax Examiners and Collectors, and Revenue Agents	13-2081	70	\$17.01	\$23.64	\$23.60	\$26.95	
Financial Specialists, All Other	13-2099	200	\$22.32	\$31.96	\$29.55	\$36.78	
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Computer and Mathematical Occupations	15-0000	1,210	\$22.57	\$34.24	\$32.93	\$40.07	
Computer Systems Analysts	15-1121	180	\$28.37	\$36.49	\$34.07	\$40.54	
Computer Programmers	15-1131	160	\$21.04	\$29.88	\$28.62	\$34.30	
Software Developers, Applications	15-1132	230	\$31.63	\$44.01	\$43.31	\$50.19	
Web Developers	15-1134	60	\$24.07	\$28.72	\$28.62	\$31.05	
Database Administrators	15-1141	60	\$31.47	\$38.25	\$39.45	\$41.64	
Network and Computer Systems Administrators	15-1142	190	\$26.23	\$33.76	\$33.32	\$37.53	
Computer User Support Specialists	15-1151	190	\$17.01	\$23.63	\$22.68	\$26.94	
Computer Network Support Specialists	15-1152	30	\$20.61	\$27.28	\$27.50	\$30.62	
Computer Occupations, All Other	15-1199	50	\$24.23	\$35.94	\$37.81	\$41.80	
Architecture and Engineering Occupations	17-0000	1,220	\$22.33	\$31.99	\$30.29	\$36.81	
Architects, Except Landscape and Naval	17-1011	NP	\$21.15	\$26.46	\$25.44	\$29.11	
Civil Engineers	17-2051	330	\$24.53	\$32.83	\$33.19	\$36.99	
Electrical Engineers	17-2071	40	\$32.93	\$44.72	\$43.84	\$50.60	
Environmental Engineers	17-2081	90	\$29.82	\$41.44	\$39.86	\$47.25	
Industrial Engineers	17-2112	50	\$29.78	\$38.62	\$37.72	\$43.04	
Mechanical Engineers	17-2141	80	\$27.93	\$39.89	\$35.49	\$45.87	
Engineers, All Other	17-2199	40	\$31.67	\$39.51	\$39.28	\$43.44	
Architectural and Civil Drafters	17-3011	70	\$18.06	\$23.81	\$24.11	\$26.68	
Mechanical Drafters	17-3013	40	\$26.50	\$30.34	\$30.60	\$32.25	
	17-3023	120	\$22.35	\$27.92	\$27.62	\$30.72	
Electrical and Electronics Engineering Technicians	17 0020						

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			June 2014				
Concord Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Life, Physical, and Social Science Occupations	19-0000	730	\$20.20	\$29.82	\$28.76	\$34.63	
Zoologists and Wildlife Biologists	19-1023	40	\$18.77	\$25.75	\$26.19	\$29.24	
Foresters	19-1023	30	\$10.77	\$25.75	\$28.08	\$29.24	
	13-1032	30	Ψ21.00	Ψ27.10	Ψ20.00	Ψ23.34	
Environmental Scientists and Specialists, Including Health	19-2041	180	\$24.02	\$29.65	\$29.09	\$32.46	
Hydrologists	19-2043	60	\$30.89	\$47.78	\$44.74	\$56.23	
Clinical, Counseling, and School Psychologists	19-3031	60	\$23.22	\$32.26	\$32.84	\$36.78	
Urban and Regional Planners	19-3051	30	\$25.86	\$32.66	\$32.55	\$36.06	
Social Scientists and Related Workers, All Other	19-3099	40	\$25.34	\$32.18	\$31.17	\$35.59	
Environmental Science and Protection Technicians, Including Health	19-4091	60	\$14.12	\$17.95	\$17.23	\$19.87	
Community and Social Services Occupations	21-0000	1,440	\$13.14	\$21.22	\$20.36	\$25.28	
Substance Abuse and Behavioral Disorder Counselors	21-1011	50	\$18.74	\$28.90	\$31.27	\$33.98	
Educational, Guidance, School, and Vocational Counselors	21-1012	190	\$16.10	\$24.88	\$24.24	\$29.27	
Mental Health Counselors	21-1014	50	\$17.06	\$26.55	\$23.45	\$31.30	
Rehabilitation Counselors	21-1015	150	\$12.89	\$17.02	\$16.05	\$19.09	
Counselors, All Other	21-1019	70	\$12.89	\$17.65	\$14.88	\$20.02	
Child, Family, and School Social Workers	21-1021	140	\$15.81	\$20.75	\$20.18	\$23.22	
Healthcare Social Workers	21-1022	90	\$21.88	\$27.75	\$27.33	\$30.69	
Mental Health and Substance Abuse Social Workers	21-1023	100	\$18.46	\$24.11	\$24.66	\$26.94	
Health Educators	21-1091	40	\$19.30	\$27.42	\$27.44	\$31.48	
Social and Human Service Assistants	21-1093	250	\$10.51	\$12.49	\$11.56	\$13.47	
Community Health Workers	21-1094	40	\$13.37	\$15.54	\$14.49	\$16.63	
Community and Social Service Specialists, All Other	21-1099	150	\$18.10	\$23.68	\$24.05	\$26.47	
Legal Occupations	23-0000	870	\$22.66	\$42.89	\$34.71	\$53.00	
Lawvers	23-1011	440	\$33.46	\$58.12	\$46.61	\$70.45	
Paralegals and Legal Assistants	23-2011	300	\$19.65	\$25.73	\$24.39	\$28.76	
Legal Support Workers, All Other	23-2099	40	\$24.27	\$28.57	\$27.46	\$30.72	
Education, Training, and Library Occupations	25-0000	6,520	\$11.56	\$22.72	\$21.66	\$28.30	
Business Teachers, Postsecondary	25-1011	40	\$43,726	\$62,421	\$65,905	\$71,769	
Nursing Instructors and Teachers, Postsecondary	25-1072	40	\$42,023	\$61,275	\$58,034	\$70,901	
Art, Drama, and Music Teachers, Postsecondary	25-1121	30	\$44,316	\$66,001	\$60,578	\$76,844	
Preschool Teachers, Except Special Education	25-2011	300	\$9.11	\$12.66	\$12.59	\$14.43	
Kindergarten Teachers, Except Special Education	25-2012	120	\$27,919	\$39,298	\$33,148	\$44,988	
Elementary School Teachers, Except Special Education	25-2021	900	\$42,233	\$55,483	\$56,034	\$62,108	
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	610	\$40,328	\$54,629	\$53,433	\$61,778	

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			June 2014				
Concord Area		May 2013		Mean			
Occupational Employment & Wages	SOC Code	Estimated Employment	Entry Level Wage*	(Average) Wage*	Median Wage*	Experienced Wage*	
	Code	Employment	wage	wage	wage	wage	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	650	\$47,988	\$65,814	\$65,908	\$74,727	
Special Education Teachers, Kindergarten and Elementary School	25-2052	180	\$39,738	\$53,518	\$53,986	\$60,408	
Special Education Teachers, Middle School	25-2053	110	\$31,416	\$49,996	\$49,878	\$59,286	
Special Education Teachers, Secondary School	25-2054	60	\$44,682	\$64,256	\$60,710	\$74,042	
Adult Basic and Secondary Education and Literacy Teachers and Instructors	25-3011	30	\$18.59	\$24.09	\$25.32	\$26.84	
Self-Enrichment Education Teachers	25-3021	270	\$13.10	\$28.11	\$27.39	\$35.61	
Substitute Teachers	25-3098	290	\$8.23	\$10.45	\$9.48	\$11.56	
Teachers and Instructors, All Other	25-3099	340	\$24,631	\$45,550	\$46,784	\$56,011	
Librarians	25-4021	190	\$17.18	\$25.14	\$24.72	\$29.13	
Library Technicians	25-4031	130	\$12.22	\$15.47	\$15.39	\$17.10	
Instructional Coordinators	25-9031	110	\$23.65	\$31.51	\$31.10	\$35.44	
Teacher Assistants	25-9041	1,440	\$17,274	\$26,550	\$25,607	\$31,188	
Education, Training, and Library Workers, All Other	25-9099	100	\$16.43	\$23.10	\$22.49	\$26.44	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	1,190	\$12.56	\$32.78	\$21.84	\$42.90	
Graphic Designers	27-1024	100	\$16.16	\$21.24	\$19.72	\$23.79	
Merchandise Displayers and Window Trimmers	27-1026	40	\$11.96	\$14.56	\$14.42	\$15.86	
Coaches and Scouts	27-2022	220	\$18,525	\$44,122	\$36,693	\$56,919	
Reporters and Correspondents	27-3022	40	\$15.01	\$23.73	\$22.32	\$28.09	
Public Relations Specialists	27-3031	330	\$25.53	\$63.05	\$40.46	\$81.81	
Editors	27-3041	NP	\$16.15	\$24.88	\$18.27	\$29.25	
Healthcare Practitioners and Technical Occupations	29-0000	5,220	\$19.02	\$38.63	\$30.48	\$48.44	
Dentists, General	29-1021	70	\$74.98	\$106.74	\$91.82	\$122.62	
Pharmacists	29-1051	190	\$50.12	\$57.83	\$58.41	\$61.67	
Family and General Practitioners	29-1062	100	\$63.11	\$85.77	\$84.67	\$97.11	
Obstetricians and Gynecologists	29-1064	40	\$65.95	\$107.73	\$91.93	#	
Surgeons	29-1067	30	#	\$129.23	\$91.66	#	
Physicians and Surgeons, All Other	29-1069	320	\$52.64	\$99.44	\$91.81	\$122.84	
Physician Assistants	29-1071	80	\$43.13	\$55.51	\$58.33	\$61.71	
Occupational Therapists	29-1122	80	\$23.68	\$32.77	\$32.68	\$37.31	
Physical Therapists	29-1123	130	\$31.90	\$38.09	\$37.61	\$41.17	
Recreational Therapists	29-1125	40	\$19.92	\$22.53	\$22.26	\$23.83	
Speech-Language Pathologists	29-1127	60	\$23.21	\$33.18	\$33.24	\$38.17	
Veterinarians	29-1131	80	\$34.88	\$47.32	\$46.63	\$53.54	
Registered Nurses	29-1141	1,750	\$23.65	\$31.09	\$30.31	\$34.81	

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			June 2014				
Concord Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Nurse Practitioners	29-1171	120	\$33.35	\$44.14	\$44.51	\$49.54	
Dental Hygienists	29-2021	230	\$33.20	\$38.13	\$38.77	\$40.60	
Emergency Medical Technicians and Paramedics	29-2021	230	\$13.87	\$18.94	\$18.73	\$21.48	
Dietetic Technicians	29-2041	NP	\$13.87	\$18.18	\$17.87	\$18.74	
Pharmacy Technicians	29-2052	240	\$10.62	\$14.32	\$14.06	\$16.16	
Veterinary Technologists and Technicians	29-2056	150	\$10.02	\$15.68	\$14.63	\$17.18	
Licensed Practical and Licensed Vocational Nurses	29-2061	310	\$19.65	\$23.53	\$23.39	\$25.47	
Medical Records and Health Information Technicians	29-2071	140	\$13.58	\$18.11	\$17.29	\$20.38	
Opticians, Dispensing	29-2071	50	\$13.95	\$19.92	\$17.29	\$20.38	
Occupational Health and Safety Specialists	29-9011	50	\$13.93	\$34.50	\$34.16	\$38.20	
Occupational fleatiff and Safety Specialists	29-3011	30	Ψ27.03	φ34.50	ψ54.10	ψ30.20	
Healthcare Support Occupations	31-0000	2,790	\$11.78	\$15.55	\$15.07	\$17.45	
Home Health Aides	31-1011	380	\$10.89	\$12.71	\$12.86	\$13.62	
Nursing Assistants	31-1014	1,190	\$11.37	\$14.71	\$14.81	\$16.38	
Physical Therapist Assistants	31-2021	40	\$18.73	\$23.17	\$23.37	\$25.39	
Massage Therapists	31-9011	NP	\$10.43	\$15.98	\$11.28	\$18.75	
Dental Assistants	31-9091	210	\$17.90	\$21.71	\$21.65	\$23.61	
Medical Assistants	31-9092	350	\$13.14	\$15.98	\$15.98	\$17.39	
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	30	\$10.47	\$13.70	\$13.80	\$15.31	
Phlebotomists	31-9097	50	\$13.21	\$15.34	\$14.46	\$16.40	
Healthcare Support Workers, All Other	31-9099	60	\$10.68	\$14.85	\$13.67	\$16.94	
	00.000	4.000	440.00	400.00	404.00	400.45	
Protective Service Occupations	33-0000	1,820	\$13.86	\$22.25	\$21.39	\$26.45	
First-Line Supervisors of Correctional Officers	33-1011	40	\$25.88	\$28.91	\$28.33	\$30.42	
First-Line Supervisors of Police and Detectives	33-1012	80	\$26.20	\$35.43	\$35.52	\$40.03	
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	50	\$26.10	\$31.90	\$32.49	\$34.80	
Firefighters	33-2011	120	\$16.36	\$22.29	\$23.23	\$25.26	
Fire Inspectors and Investigators	33-2021	30	\$16.54	\$24.36	\$25.59	\$28.26	
Detectives and Criminal Investigators	33-3021	60	\$23.03	\$30.34	\$26.49	\$34.00	
Police and Sheriff's Patrol Officers	33-3051	490	\$19.11	\$26.04	\$25.64	\$29.51	
Security Guards	33-9032	140	\$10.39	\$13.57	\$13.06	\$15.16	
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	60	\$8.15	\$10.17	\$9.83	\$11.18	
Protective Service Workers, All Other	33-9099	100	\$14.72	\$19.48	\$17.99	\$21.85	
Food Preparation and Serving-Related Occupations	35-0000	5,630	\$8.16	\$10.43	\$9.31	\$11.58	
Chefs and Head Cooks	35-1011	80	\$13.79	\$17.19	\$16.78	\$18.90	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	300	\$11.63	\$15.45	\$15.38	\$17.36	
Cooks, Institution and Cafeteria	35-2012	190	\$9.79	\$13.57	\$13.44	\$15.47	

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			June 2014				
Concord Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage ³	
Cooks, Restaurant	35-2014	550	\$10.26	\$13.09	\$13.00	\$14.51	
Cooks, Short Order	35-2015	160	\$8.19	\$9.51	\$9.67	\$10.17	
Food Preparation Workers	35-2021	340	\$9.22	\$11.18	\$11.03	\$12.17	
Bartenders	35-3011	410	\$8.14	\$8.97	\$8.79	\$9.38	
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,430	\$8.18	\$9.76	\$8.96	\$10.55	
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	180	\$8.62	\$10.96	\$10.89	\$12.13	
Waiters and Waitresses	35-3031	1,260	\$8.14	\$8.84	\$8.66	\$9.20	
Food Servers, Nonrestaurant	35-3041	NP	\$8.20	\$10.46	\$10.01	\$11.59	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	110	\$8.19	\$8.84	\$8.66	\$9.17	
Dishwashers	35-9021	210	\$8.14	\$8.90	\$8.77	\$9.29	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	170	\$8.15	\$9.26	\$9.02	\$9.82	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	2,590	\$9.44	\$13.17	\$12.50	\$15.05	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	80	\$14.51	\$18.88	\$17.97	\$21.07	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping	37-1012	80	\$14.92	\$21.52	\$20.73	\$24.83	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,170	\$9.27	\$12.32	\$12.06	\$13.85	
Maids and Housekeeping Cleaners	37-2012	490	\$8.22	\$10.56	\$10.31	\$11.74	
Landscaping and Groundskeeping Workers	37-3011	710	\$11.04	\$14.47	\$14.64	\$16.18	
Personal Care and Service Occupations	39-0000	3,250	\$9.23	\$11.58	\$10.81	\$12.75	
First-Line Supervisors of Personal Service Workers	39-1021	90	\$12.59	\$16.33	\$15.40	\$18.20	
Nonfarm Animal Caretakers	39-2021	100	\$8.18	\$9.65	\$8.95	\$10.40	
Ushers, Lobby Attendants, and Ticket Takers	39-3031	60	\$8.09	\$10.67	\$9.12	\$11.96	
Amusement and Recreation Attendants	39-3091	60	\$8.17	\$10.60	\$9.64	\$11.82	
Hairdressers, Hairstylists, and Cosmetologists	39-5012	320	\$8.21	\$10.62	\$9.12	\$11.83	
Childcare Workers	39-9011	380	\$8.66	\$10.97	\$10.74	\$12.11	
Personal Care Aides	39-9021	1,720	\$10.28	\$10.86	\$10.74	\$11.14	
Fitness Trainers and Aerobics Instructors	39-9031	150	\$9.11	\$16.38	\$16.41	\$20.02	
Recreation Workers	39-9032	170	\$8.69	\$13.64	\$12.74	\$16.11	
Residential Advisors	39-9041	110	\$12.41	\$15.50	\$15.39	\$17.06	
Sales and Related Occupations	41-0000	8,370	\$8.36	\$18.32	\$11.75	\$23.31	
First-Line Supervisors of Retail Sales Workers	41-1011	750	\$14.15	\$21.62	\$18.96	\$25.36	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	120	\$26.48	\$41.09	\$39.49	\$48.38	

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			June 2014				
Concord Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Cashiers	41-2011	2,380	\$8.31	\$9.73	\$9.30	\$10.43	
Counter and Rental Clerks	41-2021	230	\$8.46	\$13.86	\$12.73	\$16.55	
Parts Salespersons	41-2022	130	\$11.55	\$14.70	\$14.05	\$16.29	
Retail Salespersons	41-2031	2,890	\$8.35	\$11.83	\$10.22	\$13.58	
Insurance Sales Agents	41-3021	130	\$16.19	\$31.89	\$26.27	\$39.74	
Securities, Commodities, and Financial Services Sales Agents	41-3031	40	\$28.13	\$65.56	\$63.87	\$84.27	
Sales Representatives, Services, All Other	41-3099	220	\$18.76	\$30.05	\$26.48	\$35.69	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	360	\$26.26	\$53.74	\$61.55	\$67.48	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	820	\$18.67	\$35.14	\$26.09	\$43.38	
Sales Engineers	41-9031	NP	\$67.89	\$83.60	\$85.94	\$91.46	
Telemarketers	41-9041	70	\$8.23	\$10.92	\$8.97	\$12.28	
Sales and Related Workers, All Other	41-9099	120	\$13.57	\$23.06	\$25.25	\$27.80	
Sales and Holdes Tronding / III Sales	11 0000	120	ψ10107	Q20.00	Ψ 2 0.20	427100	
Office and Administrative Support Occupations	43-0000	12,590	\$11.49	\$16.94	\$16.36	\$19.66	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	870	\$18.29	\$25.11	\$24.50	\$28.53	
Switchboard Operators, Including Answering Service	43-2011	110	\$9.45	\$13.14	\$13.19	\$14.99	
Bill and Account Collectors	43-3011	40	\$16.46	\$20.08	\$20.11	\$21.91	
Billing and Posting Clerks and Machine Operators	43-3021	210	\$13.92	\$17.30	\$17.12	\$18.98	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	930	\$12.56	\$17.81	\$17.50	\$20.44	
Payroll and Timekeeping Clerks	43-3051	70	\$15.85	\$19.07	\$19.49	\$20.67	
Procurement Clerks	43-3061	60	\$10.66	\$15.86	\$15.95	\$18.46	
Tellers	43-3071	190	\$10.55	\$12.53	\$12.32	\$13.52	
Financial Clerks, All Other	43-3099	70	\$13.15	\$19.69	\$19.92	\$22.96	
Court, Municipal, and License Clerks	43-4031	120	\$12.97	\$16.53	\$15.95	\$18.31	
Credit Authorizers, Checkers, and Clerks	43-4041	50	\$15.60	\$17.73	\$17.10	\$18.80	
Customer Service Representatives	43-4051	910	\$12.10	\$17.06	\$16.33	\$19.53	
Eligibility Interviewers, Government Programs	43-4061	140	\$15.17	\$19.53	\$19.53	\$21.71	
File Clerks	43-4071	60	\$9.36	\$12.89	\$12.02	\$14.67	
Hotel, Motel, and Resort Desk Clerks	43-4081	100	\$8.24	\$10.62	\$10.52	\$11.81	
Interviewers, Except Eligibility and Loan	43-4111	160	\$12.99	\$15.92	\$15.24	\$17.38	
Library Assistants, Clerical	43-4121	150	\$9.28	\$12.49	\$12.68	\$14.10	
Loan Interviewers and Clerks	43-4131	60	\$13.05	\$17.56	\$16.11	\$19.82	
New Accounts Clerks	43-4141	110	\$12.77	\$15.96	\$15.69	\$17.55	
Order Clerks	43-4151	200	\$9.25	\$13.22	\$13.17	\$15.22	
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	70	\$13.40	\$17.73	\$17.88	\$19.89	
Receptionists and Information Clerks	43-4171	670	\$10.89	\$14.23	\$13.85	\$15.90	

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Concord Area Occupational Employment & Wages		May 2013 Estimated Employment	June 2014				
	SOC Code		Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Information and Record Clerks, All Other	43-4199	210	\$10.94	\$15.97	\$16.13	\$18.49	
Couriers and Messengers	43-5021	60	\$8.78	\$12.48	\$12.94	\$14.33	
Police, Fire, and Ambulance Dispatchers	43-5031	150	\$16.19	\$18.80	\$18.87	\$20.10	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	60	\$12.90	\$17.36	\$16.80	\$19.59	
Postal Service Clerks	43-5051	50	\$22.71	\$25.66	\$26.93	\$27.13	
Postal Service Mail Carriers	43-5052	190	\$18.87	\$24.04	\$25.26	\$26.61	
Production, Planning, and Expediting Clerks	43-5061	80	\$15.15	\$21.54	\$21.12	\$24.74	
Shipping, Receiving, and Traffic Clerks	43-5071	250	\$11.84	\$15.80	\$14.73	\$17.77	
Stock Clerks and Order Fillers	43-5081	1,170	\$8.48	\$13.05	\$11.91	\$15.32	
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	40	\$11.51	\$16.24	\$16.27	\$18.61	
Executive Secretaries and Executive Administrative Assistants	43-6011	260	\$16.65	\$21.59	\$20.41	\$24.07	
Legal Secretaries	43-6012	210	\$18.77	\$24.26	\$24.97	\$27.01	
Medical Secretaries	43-6013	400	\$13.21	\$16.07	\$15.97	\$17.51	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,490	\$12.01	\$15.89	\$15.84	\$17.82	
Computer Operators	43-9011	40	\$17.42	\$20.63	\$20.68	\$22.24	
Data Entry Keyers	43-9021	50	\$12.57	\$15.39	\$15.85	\$16.79	
Insurance Claims and Policy Processing Clerks	43-9041	150	\$15.45	\$19.45	\$19.15	\$21.45	
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	80	\$12.60	\$14.57	\$14.24	\$15.56	
Office Clerks, General	43-9061	1,640	\$12.87	\$17.12	\$16.85	\$19.24	
Office Machine Operators, Except Computer	43-9071	70	\$9.58	\$14.28	\$14.29	\$16.63	
Office and Administrative Support Workers, All Other	43-9199	480	\$8.57	\$13.45	\$13.76	\$15.90	
Farming, Fishing, and Forestry Occupations	45-0000	110	\$12.85	\$16.08	\$15.27	\$17.69	
Logging Equipment Operators	45-4022	50	\$13.83	\$16.30	\$16.65	\$17.54	
Construction and Extraction Occupations	47-0000	2,770	\$13.71	\$19.68	\$18.38	\$22.67	
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	320	\$19.63	\$27.38	\$27.00	\$31.25	
Carpenters	47-2031	350	\$15.21	\$18.00	\$17.39	\$19.39	
Construction Laborers	47-2061	460	\$12.52	\$15.76	\$14.70	\$17.37	
Operating Engineers and Other Construction Equipment Operators	47-2073	120	\$16.06	\$20.40	\$20.22	\$22.57	
Electricians	47-2111	320	\$15.48	\$21.75	\$22.75	\$24.89	
Painters, Construction and Maintenance	47-2141	210	\$13.65	\$16.06	\$16.49	\$17.26	
Plumbers, Pipefitters, and Steamfitters	47-2152	130	\$17.20	\$23.78	\$22.00	\$27.07	
Sheet Metal Workers	47-2211	NP	\$15.79	\$22.23	\$24.11	\$25.44	
Construction and Building Inspectors	47-4011	80	\$17.76	\$24.86	\$25.80	\$28.41	
Highway Maintenance Workers	47-4051	350	\$11.24	\$15.68	\$15.71	\$17.89	

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			June 2014				
Concord Area	SOC	May 2013 Estimated	Entry Level	Mean (Average)		Experienced	
Occupational Employment & Wages	Code	Employment	Wage*	Wage*	Wage*	Wage*	
Construction and Related Workers, All Other	47-4099	NP	\$16.08	\$20.98	\$17.73	\$23.43	
Installation, Maintenance, and Repair Occupations	49-0000	2,700	\$15.23	\$22.17	\$21.25	\$25.63	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	240	\$20.95	\$29.40	\$28.77	\$33.62	
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$11.74	\$20.08	\$18.58	\$24.24	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$15.69	\$21.93	\$21.70	\$25.05	
Automotive Body and Related Repairers	49-3021	NP	\$13.38	\$15.57	\$14.17	\$16.66	
Automotive Service Technicians and Mechanics	49-3023	500	\$16.08	\$22.12	\$21.64	\$25.13	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	110	\$19.05	\$22.60	\$22.56	\$24.37	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	150	\$16.97	\$23.03	\$22.24	\$26.06	
Tire Repairers and Changers	49-3093	50	\$8.26	\$10.72	\$10.30	\$11.95	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	140	\$17.88	\$22.78	\$23.78	\$25.24	
Industrial Machinery Mechanics	49-9041	350	\$19.35	\$23.46	\$22.21	\$25.51	
Maintenance Workers, Machinery	49-9043	40	\$14.69	\$17.01	\$16.76	\$18.17	
Millwrights	49-9044	30	\$20.75	\$23.86	\$23.81	\$25.42	
Electrical Power-Line Installers and Repairers	49-9051	70	\$21.51	\$32.85	\$34.82	\$38.51	
Telecommunications Line Installers and Repairers	49-9052	90	\$16.23	\$23.30	\$19.55	\$26.85	
Maintenance and Repair Workers, General	49-9071	490	\$13.19	\$17.96	\$17.74	\$20.34	
HelpersInstallation, Maintenance, and Repair Workers	49-9098	70	\$13.45	\$16.29	\$16.63	\$17.71	
Installation, Maintenance, and Repair Workers, All Other	49-9099	80	\$14.13	\$20.93	\$21.38	\$24.32	
Production Occupations	51-0000	4,000	\$11.97	\$17.30	\$16.23	\$19.96	
First-Line Supervisors of Production and Operating Workers	51-1011	280	\$19.54	\$26.85	\$25.51	\$30.51	
Electrical and Electronic Equipment Assemblers	51-2022	220	\$13.58	\$16.80	\$16.95	\$18.42	
Structural Metal Fabricators and Fitters	51-2041	80	\$16.58	\$19.68	\$19.27	\$21.22	
Team Assemblers	51-2092	330	\$11.29	\$15.32	\$14.55	\$17.33	
Assemblers and Fabricators, All Other	51-2099	150	\$10.55	\$14.59	\$13.16	\$16.62	
Bakers	51-3011	60	\$8.31	\$10.21	\$9.66	\$11.17	
Butchers and Meat Cutters	51-3021	70	\$8.55	\$14.33	\$12.69	\$17.22	
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	70	\$12.68	\$18.02	\$18.04	\$20.69	
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	40	\$10.65	\$16.21	\$15.38	\$18.99	
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$13.86	\$19.33	\$20.02	\$22.06	
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	30	\$17.12	\$22.65	\$22.33	\$25.42	

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			June 2014				
Concord Area	SOC	May 2013 Estimated	Entry Level	Mean (Average)		Experienced	
Occupational Employment & Wages	Code	Employment	Wage*	Wage*	Wage*	Wage*	
Machinists	51-4041	190	\$14.37	\$19.11	\$17.81	\$21.49	
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	NP	\$13.51	\$16.97	\$16.28	\$18.70	
Welders, Cutters, Solderers, and Brazers	51-4121	180	\$13.43	\$19.28	\$19.34	\$22.20	
Printing Press Operators	51-5112	60	\$12.23	\$17.82	\$19.64	\$20.60	
Print Binding and Finishing Workers	51-5113	30	\$12.91	\$15.42	\$15.85	\$16.68	
Laundry and Dry-Cleaning Workers	51-6011	50	\$10.04	\$12.09	\$11.85	\$13.12	
Textile, Apparel, and Furnishings Workers, All Other	51-6099	NP	\$12.98	\$14.63	\$14.37	\$15.44	
Cabinetmakers and Bench Carpenters	51-7011	90	\$11.15	\$14.90	\$13.41	\$16.78	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	60	\$11.40	\$14.71	\$15.39	\$16.36	
Water and Wastewater Treatment Plant and System Operators	51-8031	80	\$18.09	\$21.70	\$21.74	\$23.51	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	170	\$12.85	\$17.12	\$16.67	\$19.26	
Ophthalmic Laboratory Technicians	51-9083	30	\$11.81	\$17.48	\$19.33	\$20.32	
HelpersProduction Workers	51-9198	70	\$10.74	\$13.68	\$13.19	\$15.15	
Production Workers, All Other	51-9199	110	\$13.65	\$15.50	\$15.31	\$16.43	
Transportation and Material Moving Occupations	53-0000	4,100	\$10.03	\$16.14	\$15.77	\$19.19	
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	80	\$16.88	\$24.09	\$23.26	\$27.70	
First-Line Supervisors of Transportation and Material- Moving Machine and Vehicle Operators	53-1031	60	\$17.81	\$25.06	\$24.54	\$28.67	
Bus Drivers, Transit and Intercity	53-3021	140	\$13.01	\$20.84	\$21.34	\$24.76	
Bus Drivers, School or Special Client	53-3022	310	\$11.27	\$16.84	\$17.73	\$19.62	
Driver/Sales Workers	53-3031	480	\$9.47	\$16.60	\$16.42	\$20.16	
Heavy and Tractor-Trailer Truck Drivers	53-3032	950	\$15.28	\$19.56	\$17.92	\$21.72	
Light Truck or Delivery Services Drivers	53-3033	380	\$9.77	\$12.26	\$11.34	\$13.51	
Taxi Drivers and Chauffeurs	53-3041	60	\$8.49	\$12.84	\$11.81	\$15.02	
Automotive and Watercraft Service Attendants	53-6031	40	\$9.45	\$11.28	\$10.97	\$12.19	
Excavating and Loading Machine and Dragline Operators	53-7032	100	\$15.02	\$18.13	\$17.83	\$19.69	
Industrial Truck and Tractor Operators	53-7051	120	\$12.58	\$17.39	\$17.91	\$19.80	
Cleaners of Vehicles and Equipment	53-7061	NP	\$10.38	\$12.06	\$11.74	\$12.90	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	760	\$9.41	\$13.54	\$13.49	\$15.60	
Machine Feeders and Offbearers	53-7063	NP	\$8.44	\$11.86	\$10.42	\$13.57	
Packers and Packagers, Hand	53-7064	220	\$8.37	\$10.62	\$10.27	\$11.73	
•	53-7081	80	\$12.04	\$15.69	\$16.15	\$17.51	
Refuse and Recyclable Material Collectors	33-7001	00	Ψ12.01	Ψ.0.00	Ψ10.10	Ψ.7.0.	

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